

# **Baltic International Recruitment Tour - Universities and Boarding Schools Spring**

# Information

The biggest Baltic State specialised public fair for International Education is taking place in three capitals – Vilnius, Riga and Tallinn during October 2018. Organised in a workshop style, the fair provides a relaxed atmosphere of the Radisson Blu Hotels' conference centres for the representatives of language schools and executive centres, boarding schools and colleges, universities and business schools.

#### **Reasons to Attend**

The Baltic International Recruitment Tour is the biggest specialised education abroad event in the Baltic States. The fair features unique educational institutions that represent the wide range of educational and professional programmes: general, intensive and special language courses, basic and secondary education, further education and professional training, diploma programmes, BA/BSc, Masters/MBA, postgraduate and others. Visitors from various target groups including schoolchildren and their parents, young people and students, adults and business people, representatives of private and state companies and organisations, mass media. Each year the fairs receive 2,000 – 5,000 visitors in each country.

#### **Market Overview**

More and more students from the Baltic States tend to look for opportunities to gain high quality international education, professional training and experience. Foreign language courses are becoming increasingly popular among people of different ages and occupations. Every year the number of students going abroad to language schools and universities is steadily growing.

The Baltic region has a long tradition of providing high-quality education. For young people it is a vibrant and international environment with the possibility to make use of the latest developments in different study fields, which makes the region an attractive place for living and studying. According to statistics from a poll by the non-profit organisation Dream Foundation, over 60 percent of Baltic students would like to study at a foreign university.

#### Fair Outline

The fairs are free to access by the public, allowing visitors to get acquainted with the student fair's participants; their courses and programmes and to take enrolments. On the other hand, education providers have the opportunity to meet and support their education agents, the Baltic Council and to establish new contacts.

The success of this fair is based on qualitative service and professionalism of the organizers combined with

broad promotion campaign providing return of investments for the fair's participants.

During the last several years the Baltic States (Latvia, Estonia and Lithuania) have become more attractive for education providers from all over the world. This is not a casual interest, but a developing tendency proving that the potential and demand for the educational industry abroad in the Baltic region is very high.

The Baltic international recruitment tour has been in place since 2005 with a growing number of participants and a strong presence of institutions presenting their programmes and services. The potential for the development of the education industry abroad is very high in the Baltics and the demand for quality programmes will continue to grow.

#### Visitor numbers :

#### Tallinn 2,000

Primary School	%	Undergraduate	60%	<b>Professional Training</b>	%
High School	10%	Postgraduate	10%	Careers	%
Further / Vocational	5%	Languages	10%	Other	%
Foundation / Prep	5%				

#### **Riga 5,000**

Primary School	%	Undergraduate	60%	<b>Professional Training</b>	%
High School	10%	Postgraduate	10%	Careers	%
Further / Vocational	5%	Languages	10%	Other	%
Foundation / Prep	5%				

#### Vilnius 3,000

Primary School	%	Undergraduate	60%	<b>Professional Training</b>	%
High School	10%	Postgraduate	10%	Careers	%
Further / Vocational	5%	Languages	10%	Other	%
Foundation / Prep	5%				

# **Exhibitors**

#### Who should attend

Universities Summer schools Professional bodies Primary schools Language schools Hotel management schools Funding & scholarship providers Colleges Business schools Boarding schools

# Levels & amp Subjects

#### Academic Levels

- Professional training
- Language learning
- Primary education (boarding)
- Secondary education (boarding)
- Further education & vocational
- Foundation (Preparatory)
- Undergraduate (Bachelors)
- Postgraduate (Masters, MBA, LLM, Dip, PhD)

#### **Subject Areas**

- Visual & creative arts
- Tourism, leisure & hospitality
- Social science
- Science
- Retailing & marketing
- Mathematics
- Law & LLM
- Languages
- Humanities
- Health & medicine
- Engineering
- Education & teaching
- Economics
- Computer science & IT
- Business, MBA & management
- Architecture, construction, building & surveying
- Accountancy, finance & insurance

# **Prices & Booking**

#### Tallinn 23 Feb 2023

Radisson Blu Hotel Olympia

• Working Space | €2102.00 Book Now

# Riga 25 Feb 2023

Radisson Blu Hotel Latvija

• Working Space | €2102.00 Book Now

Vilnius 26 Feb 2023

Radisson Blu Hotel Lietuva

• Working Space | €1690.00 Book Now

BOOK FULL TOUR



# **International Education Fair Finland - Fall 2022**

# Information

The Education Fair in Helsinki is an international education fair for upper secondary school students and graduates.

#### **Reasons to Attend**

The Finland Education Fair is an international further education fair for upper secondary school students and graduates. The visitors are also more and more interested in educational and working possibilities abroad. The 2020 edition of the Finland Education Fair received over 15,000 visitors and 142 exhibitors.

#### **Market Overview**

Education has always been a high priority for Finland. At the moment, Finland has 16 university-level institutions and 25 polytechnics. The latest statistics show that over 13,000 students from Finland were studying internationally in 2009.

Finland has developed its world-class education system which offers students wonderful higher education opportunities in almost all fields of study. The reputation of its education system is high not only because it provides a high standard of education but because also because it is continuously working and investing for increment in the level of educational standards. As such, the national educational strategy is to invest a substantial amount in research-based education to develop the country as an information society. The higher educational wings of Finland constitute Universities and Polytechnics which provide the most advanced state-of-

art facilities to its students.

#### Fair Outline

Most of the Finnish universities and polytechnic institutes participate in the fair. Participation in the Finnish further education ?eld makes Studia a vital part of Finnish student counselling.

Exhibitor feedback

- 100% of the exhibitors were satisfied with the fair
- 95% of the exhibitors reached their target group very well or well
- 95 % of the exhibitors will certainly or most probably participate in the fair next time

#### Visitor numbers :

#### Helsinki 13,000

Primary School	%	Undergraduate	40%	<b>Professional Training</b>	%
High School	%	Postgraduate	6%	Careers	13%
Further / Vocational	19%	Languages	%	Other	12%
Foundation / Prep	15%				

# **Exhibitors**

#### Who should attend

Boarding schools **Business schools** Colleges Education agencies Equipment suppliers Funding & scholarship providers Gap year organisations Government bodies Hotel management schools Language schools Primary schools **Professional bodies** Publishers Student service providers Summer schools Universities

# Levels & amp Subjects

#### Academic Levels

- Postgraduate (Masters, MBA, LLM, Dip, PhD)
- Undergraduate (Bachelors)
- Foundation (Preparatory)
- Further education & vocational
- Secondary education (boarding)
- Language learning
- Professional training

#### Subject Areas

- Accountancy, finance & insurance
- Architecture, construction, building & surveying
- Business, MBA & management
- Computer science & IT
- Economics
- Education & teaching
- Engineering
- Health & medicine
- Humanities
- Languages
- Law & LLM
- Mathematics
- Retailing & marketing
- Science
- Social science
- Tourism, leisure & hospitality
- Visual & creative arts

# **Prices & Booking**

#### Helsinki 23 Nov 2022 - 24 Nov 2022

Expo & Convention Centre Helsinki, Messukeskus

- 6m2 Standard Equipped Stand | €3087.00 Book Now
- 8m2 Standard Equipped Stand | €4137.00 Book Now
- 10m2 Standard Equipped Stand | €5010.00 Book Now
- 12m2 Standard Equipped Stand | €5880.00 Book Now



# **Italy- Student Salon Exhibition**

# Information

The Student Salon exhibition is the main event in Italy aimed at high school students looking for a university, language, professional and international programs.

The Exhibition involved 231,500 students, 8,111 professors and 2,747 schools in all Italy. These are the numbers, relating to the 2018/2019 school year,

making this exhibition is the leader in the domestic and international education sector. The exhibition is taking place in 13 locations and covers the entire national territory. In the previous year, the exhibitors included universities, institutions, schools, 258 training centers and companies.

#### Visitor numbers :

#### **Torino 40,000**

Primary School	%	Undergraduate	60%	<b>Professional Training</b>	5%
High School	%	Postgraduate	10%	Careers	5%
Further / Vocational	10%	Languages	15%	Other	%
Foundation / Prep	10%				

#### Catania 35,000

Primary School	%	Undergraduate	70%	<b>Professional Training</b>	5%
High School	%	Postgraduate	20%	Careers	%
Further / Vocational	5%	Languages	15%	Other	%
Foundation / Prep	5%				

#### Rome 40,000

Primary School	%	Undergraduate	70%	<b>Professional Training</b>	5%
High School	%	Postgraduate	25%	Careers	%
Further / Vocational	%	Languages	15%	Other	%
Foundation / Prep	%				

# Bari 42,000

Primary School	%	Undergraduate	60%	<b>Professional Training</b>	5%
High School	%	Postgraduate	10%	Careers	5%
Further / Vocational	10%	Languages	15%	Other	%
Foundation / Prep	10%				

# Pisa 40,000

Primary School	%	Undergraduate	70%	<b>Professional Training</b>	5%
High School	%	Postgraduate	10%	Careers	%
Further / Vocational	5%	Languages	15%	Other	%
Foundation / Prep	5%				

# Venice 40,000

Primary School	%	Undergraduate	70%	<b>Professional Training</b>	5%
High School	%	Postgraduate	10%	Careers	%
Further / Vocational	5%	Languages	15%	Other	%
Foundation / Prep	5%				

# Milan 40,000

Primary School	%	Undergraduate	60%	<b>Professional Training</b>	5%
High School	%	Postgraduate	10%	Careers	5%
Further / Vocational	10%	Languages	15%	Other	%
Foundation / Prep	10%				

# Palermo 40,000

Primary School	%	Undergraduate	70%	<b>Professional Training</b>	5%
High School	%	Postgraduate	10%	Careers	%
Further / Vocational	5%	Languages	15%	Other	%
Foundation / Prep	5%				

# **Exhibitors**

#### Who should attend

Boarding schools Business schools Colleges Companies (Careers) Education agencies Funding & scholarship providers Gap year organisations Government bodies Hotel management schools Language schools Professional bodies Student service providers Summer schools Universities Equipment suppliers Primary schools Publishers

# Levels & amp Subjects

#### Academic Levels

- Postgraduate (Masters, MBA, LLM, Dip, PhD)
- Undergraduate (Bachelors)
- Language learning
- Foundation (Preparatory)
- Secondary education (boarding)

#### **Subject Areas**

- Accountancy, finance & insurance
- Architecture, construction, building & surveying
- Business, MBA & management
- Computer science & IT
- Economics
- Education & teaching
- Engineering
- Health & medicine
- Humanities
- Languages
- Law & LLM
- Mathematics
- Retailing & marketing
- Science
- Social science
- Tourism, leisure & hospitality
- Visual & creative arts

# **Prices & Booking**

#### Torino 08 Oct 2020 - 09 Oct 2020

#### TBC

• 9m2 Standard Equipped Stand | €3600.00 Book Now

# Catania 26 Oct 2020 - 28 Oct 2020

#### TBC

• 9m2 Standard Equipped Stand | €3600.00 Book Now

# Rome 10 Nov 2020 - 12 Nov 2020

#### Fira Roma, Pavilion 10

• 9m2 Standard Equipped Stand | €4025.00 Book Now

# Bari 09 Dec 2020 - 11 Dec 2020

#### TBC

• 9m2 Standard Equipped Stand | €3600.00 Book Now

# Pisa 03 Feb 2021 - 04 Feb 2021

#### TBC

• 9m2 Standard Equipped Stand | €3600.00 Book Now

#### Venice 09 Mar 2021 - 10 Mar 2021

#### TBC

• 9m2 Standard Equipped Stand | €3600.00 Book Now

#### Milan 17 Mar 2021 - 18 Mar 2021

#### TBC

• 9m2 Standard Equipped Stand | €4025.00 Book Now

# Palermo 15 Apr 2021 - 16 Apr 2021

#### TBC

• 9m2 Standard Equipped Stand | €3600.00 Book Now

BOOK FULL TOUR



# **Russia - 34th Virtual International Education Fair -**Winter

# Information

# About the fair

We are very excited to invite you to our 34<sup>th</sup> ICIEP International VIRTUAL Education Exhibition in Russia.

ICIEP International Education Exhibition in Russia has over a 22-year history and is the first and oldest exhibition since 1998.

The main aim of the events is to provide Russian students with first-hand information on study abroad opportunities and, for foreign education institutions, to meet students and reach their student recruitment targets for the Russian market.

For many years, the exhibition has hosted National Pavilions for universities from Canada, USA, Germany, France, Cyprus, China, Hungary, Estonia, Austria, Finland, Netherlands, Sweden Turkey, Switzerland and many other countries.

In 2018-2019 academic years the fair was attended by over 60 institutions from Austria, Croatia, Cyprus, Czech Republic, Estonia, Finland, France, Germany, Greece, Hungary, Israel, New Zealand, Russia, South Korea, Spain, Taiwan, UK

In the current challenging times it is still of a paramount importance to stay connected to potential students, nurture and increase institution's visibility and awareness as well as stay turned in with the current international recruitment opportunities in the country.

The benefits of participating at our VIRTUAL fair:

- Dedicated professional tailor-made virtual platform for the event
- Individual booth for each exhibitor
- Meeting and chat functionality between exhibitors and attendees
- Presentation Stage Functionality incl. speakers functionality
- Institution/organisation profile incl. logo, banner, information and links to documents incl. video materials
- Video functionality

- Unlimited number of institution representatives
- Separate Exhibitors List

**Participation fee includes:** individual virtual boot on the dedicated platform, presentation on both days, participation of up to 2 representatives, institution profile, representatives profile, speakers profile, meeting and chat functionality, video functionality, proven student database after the event

#### Levels of Education:

-Undergraduate (Bachelors)

-Postgraduate (Masters, MBA, LLM, Dip, PhD)

-Language learning

-Further education & vocational

-Foundation (Preparatory)

#### **Reasons to Attend**

The fair has become the most prominent international education exhibition in Russia, providing students with access to global study opportunities, and it has also created new recruitment opportunities for foreign education institutions in Russia.

It's also the core event of the project Marketing and Promotion of International Education in Russia.

#### **Market Overview**

The Russian government has revealed plans to encourage students to study abroad, by funding up to 10,000 students a year to attend some of the world's leading universities. According to a recent survey, education investment has become the favourite choice of many Russian parents. Students and parents alike are looking forward to finding out about opportunities to study abroad, making this event essential both for visitors and recruiters. International experts forecast that by 2020 Russia may enter the top-5 list of leading "demand states" in the world educational market, and the amount paid for education by the Russian students will triple.

The number of Russians receiving an education abroad has grown significantly over the last few years, with English language programs being the most popular courses according to data released by AcademConsult, a local company that organises study abroad for Russian students.

Every year more and more Russian students pack their bags and go to study abroad. The most popular destination is Europe. Latest survey indicates that every third Russian student who is going to study abroad selects United Kingdom, every sixth-seventh - France or Germany. Study in Finland, Sweden and Netherlands is more and more attractive for many young Russians. High quality of Swiss education in the field of hospitality industry is well-known here. USA and Canada are the most popular destinations for studying abroad outside of Europe.

#### Fair Outline

Each day will attract 1,500 - 2,000 attendees, including Russian secondary school leavers, first, second and final-

year university, graduates with work experience, low-level managers and mid-level managers.

The fair attracts exhibitors from countries worldwide, including several governmental bodies and/or their education promotion arms such as the Spanish Embassy, Agency CampusFrance, the Canadian Education Centres Network, CEAIE (China), DAAD and others.

#### Visitor numbers :

#### **Moscow 1,200**

Primary School	%	Undergraduate	30%	<b>Professional Training</b>	%
High School	10%	Postgraduate	35%	Careers	%
Further / Vocational	10%	Languages	25%	Other	%
Foundation / Prep	%				

#### St Petersburg 1,200

Primary School	%	Undergraduate	30%	<b>Professional Training</b>	%
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# **Exhibitors**

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# Levels & amp Subjects

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#### **Subject Areas**

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- Tourism, leisure & hospitality
- Social science
- Science
- Retailing & marketing
- Mathematics
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- Health & medicine
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- Education & teaching
- Economics
- Computer science & IT
- Business, MBA & management
- Architecture, construction, building & surveying
- Accountancy, finance & insurance

# **Prices & Booking**

#### Moscow 04 Dec 2020 - 05 Dec 2020

#### Online

• Virtual participation (Both cities Moscow and St.Petersburg) | €2200.00 Book Now

#### St Petersburg 04 Dec 2020 - 05 Dec 2020

#### Online

• Virtual participation (Both cities Moscow and St.Petersburg) | €2200.00 Book Now

#### **BOOK FULL TOUR**



# **VIRTUAL - Estonia | Latvia | Lithuania | Baltic International Recruitment Tour - Spring**

# Information

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#### Fair Outline

The fairs are free to access by the public, allowing visitors to get acquainted with the student fair's participants; their courses and programmes and to take enrolments. On the other hand, education providers have the opportunity to meet and support their education agents, the Baltic Council and to establish new contacts.

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broad promotion campaign providing return of investments for the fair's participants.

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#### Visitor numbers :

#### Tallinn 2,000

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High School	10%	Postgraduate	10%	Careers	%
Further / Vocational	5%	Languages	10%	Other	%
Foundation / Prep	5%				

#### **Riga 5,000**

Primary School	%	Undergraduate	60%	<b>Professional Training</b>	%
High School	10%	Postgraduate	10%	Careers	%
Further / Vocational	5%	Languages	10%	Other	%
Foundation / Prep	5%				

#### Vilnius 3,000

Primary School	%	Undergraduate	60%	<b>Professional Training</b>	%
High School	10%	Postgraduate	10%	Careers	%
Further / Vocational	5%	Languages	10%	Other	%
Foundation / Prep	5%				

#### Kaunas 3,000

Primary School	%	Undergraduate	60%	<b>Professional Training</b>	%
High School	10%	Postgraduate	10%	Careers	%
Further / Vocational	5%	Languages	10%	Other	%
Foundation / Prep	5%				

# **Exhibitors**

#### Who should attend

Universities Summer schools Professional bodies Primary schools Language schools Hotel management schools Funding & scholarship providers Colleges Business schools Boarding schools

# Levels & amp Subjects

#### Academic Levels

- Professional training
- Language learning
- Primary education (boarding)
- Secondary education (boarding)
- Further education & vocational
- Foundation (Preparatory)
- Undergraduate (Bachelors)
- Postgraduate (Masters, MBA, LLM, Dip, PhD)

#### **Subject Areas**

- Visual & creative arts
- Tourism, leisure & hospitality
- Social science
- Science
- Retailing & marketing
- Mathematics
- Law & LLM
- Languages
- Humanities
- Health & medicine
- Engineering
- Education & teaching
- Economics
- Computer science & IT
- Business, MBA & management

- Architecture, construction, building & surveying
- Accountancy, finance & insurance

# **Prices & Booking**

# Tallinn 11 Mar 2021

#### Online

• Virtual Participation per city | €1200.00 Book Now

# Riga 13 Mar 2021

#### Online

• Working Space | €1200.00 Book Now

# Vilnius 14 Mar 2021

#### Online

• Virtual Participation per city | €1200.00 Book Now

# Kaunas 15 Mar 2021

#### Online

• Virtual Participation per city | €1200.00 Book Now

# BOOK FULL TOUR