

# **Baltic International Recruitment Tour - Universities and Boarding Schools Spring**

# **Information**

The biggest Baltic State specialised public fair for International Education is taking place in three capitals – Vilnius, Riga and Tallinn during October 2018. Organised in a workshop style, the fair provides a relaxed atmosphere of the Radisson Blu Hotels' conference centres for the representatives of language schools and executive centres, boarding schools and colleges, universities and business schools.

#### **Reasons to Attend**

The Baltic International Recruitment Tour is the biggest specialised education abroad event in the Baltic States. The fair features unique educational institutions that represent the wide range of educational and professional programmes: general, intensive and special language courses, basic and secondary education, further education and professional training, diploma programmes, BA/BSc, Masters/MBA, postgraduate and others. Visitors from various target groups including schoolchildren and their parents, young people and students, adults and business people, representatives of private and state companies and organisations, mass media. Each year the fairs receive 2,000 – 5,000 visitors in each country.

# **Market Overview**

More and more students from the Baltic States tend to look for opportunities to gain high quality international education, professional training and experience. Foreign language courses are becoming increasingly popular among people of different ages and occupations. Every year the number of students going abroad to language schools and universities is steadily growing.

The Baltic region has a long tradition of providing high-quality education. For young people it is a vibrant and international environment with the possibility to make use of the latest developments in different study fields, which makes the region an attractive place for living and studying. According to statistics from a poll by the non-profit organisation Dream Foundation, over 60 percent of Baltic students would like to study at a foreign university.

# **Fair Outline**

The fairs are free to access by the public, allowing visitors to get acquainted with the student fair's participants; their courses and programmes and to take enrolments. On the other hand, education providers have the opportunity to meet and support their education agents, the Baltic Council and to establish new contacts.

The success of this fair is based on qualitative service and professionalism of the organizers combined with

broad promotion campaign providing return of investments for the fair's participants.

During the last several years the Baltic States (Latvia, Estonia and Lithuania) have become more attractive for education providers from all over the world. This is not a casual interest, but a developing tendency proving that the potential and demand for the educational industry abroad in the Baltic region is very high.

The Baltic international recruitment tour has been in place since 2005 with a growing number of participants and a strong presence of institutions presenting their programmes and services. The potential for the development of the education industry abroad is very high in the Baltics and the demand for quality programmes will continue to grow.

#### **Visitor numbers:**

# Tallinn 2,000

Primary School%Undergraduate60%Professional Training%High School10%Postgraduate10%Careers%Further / Vocational5%Languages10%Other%Foundation / Prep5%

# Riga 5,000

Primary School%Undergraduate60%Professional Training%High School10%Postgraduate10%Careers%Further / Vocational5%Languages10%Other%Foundation / Prep5%

# **Vilnius 3,000**

Primary School%Undergraduate60%Professional Training%High School10%Postgraduate10%Careers%Further / Vocational5%Languages10%Other%Foundation / Prep5%

# **Exhibitors**

#### Who should attend

Universities
Summer schools
Professional bodies
Primary schools
Language schools
Hotel management schools
Funding & scholarship providers

Colleges Business schools Boarding schools

# **Levels & amp Subjects**

#### **Academic Levels**

- Professional training
- Language learning
- Primary education (boarding)
- Secondary education (boarding)
- Further education & vocational
- Foundation (Preparatory)
- Undergraduate (Bachelors)
- Postgraduate (Masters, MBA, LLM, Dip, PhD)

# **Subject Areas**

- Visual & creative arts
- Tourism, leisure & hospitality
- Social science
- Science
- Retailing & marketing
- Mathematics
- Law & LLM
- Languages
- Humanities
- Health & medicine
- Engineering
- Education & teaching
- Economics
- Computer science & IT
- Business, MBA & management
- Architecture, construction, building & surveying
- Accountancy, finance & insurance

# **Prices & Booking**

# Tallinn 23 Feb 2023

Radisson Blu Hotel Olympia

• Working Space | €2102.00 Book Now

# Riga 25 Feb 2023

Radisson Blu Hotel Latvija

• Working Space | €2102.00 Book Now

#### Vilnius 26 Feb 2023

Radisson Blu Hotel Lietuva

• Working Space | €1690.00 Book Now

# **BOOK FULL TOUR**



# **Italy- Student Salon Exhibition**

# **Information**

The Student Salon exhibition is the main event in Italy aimed at high school students looking for a university, language, professional and international programs.

The Exhibition involved 231,500 students, 8,111 professors and 2,747 schools in all Italy. These are the numbers, relating to the 2018/2019 school year,

making this exhibition is the leader in the domestic and international education sector. The exhibition is taking place in 13 locations and covers the entire national territory. In the previous year, the exhibitors included universities, institutions, schools, 258 training centers and companies.

## **Visitor numbers:**

# **Torino 40,000**

Primary School%Undergraduate60%Professional Training5%High School%Postgraduate10%Careers5%Further / Vocational10%Languages15%Other%Foundation / Prep10%

# Catania 35,000

**Primary School** % Undergraduate 70% Professional Training 5% **High School** Postgraduate 20% Careers Further / Vocational 5% Languages 15% Other %

Foundation / Prep

# Rome 40,000

**Primary School** % Undergraduate 70% Professional Training 5% **High School** % Postgraduate 25% Careers % Further / Vocational % Languages 15% Other %

Foundation / Prep

# Bari 42,000

**Primary School** % **Undergraduate 60% Professional Training 5%** % **High School** Postgraduate 10% Careers 5% Further / Vocational 10% Languages 15% Other %

Foundation / Prep

# Pisa 40,000

**Primary School Undergraduate** 70% **Professional Training** 5% **High School** Postgraduate 10% Careers % Further / Vocational 5% Languages 15% Other %

Foundation / Prep

# Venice 40,000

**Primary School Undergraduate** 70% **Professional Training** 5% **High School** Postgraduate 10% Careers % Further / Vocational 5% Languages 15% Other % Foundation / Prep

Milan 40,000

**Primary School Undergraduate 60% Professional Training 5%** % **High School** % Postgraduate 10% Careers 5% Further / Vocational 10% Languages 15% Other %

Foundation / Prep

# Palermo 40,000

**Primary School Undergraduate** 70% **Professional Training** 5% **High School** % Postgraduate 10% Careers Further / Vocational 5% Languages 15% Other %

# **Exhibitors**

## Who should attend

Boarding schools

**Business schools** 

Colleges

Companies (Careers)

Education agencies

Funding & scholarship providers

Gap year organisations

Government bodies

Hotel management schools

Language schools

Professional bodies

Student service providers

Summer schools

Universities

Equipment suppliers

Primary schools

**Publishers** 

# **Levels & amp Subjects**

#### **Academic Levels**

- Postgraduate (Masters, MBA, LLM, Dip, PhD)
- Undergraduate (Bachelors)
- Language learning
- Foundation (Preparatory)
- Secondary education (boarding)

# **Subject Areas**

- Accountancy, finance & insurance
- Architecture, construction, building & surveying
- Business, MBA & management
- Computer science & IT
- Economics
- Education & teaching

- Engineering
- Health & medicine
- Humanities
- Languages
- Law & LLM
- Mathematics
- Retailing & marketing
- Science
- Social science
- Tourism, leisure & hospitality
- Visual & creative arts

# **Prices & Booking**

# Torino 08 Oct 2020 - 09 Oct 2020

TBC

• 9m2 Standard Equipped Stand | €3600.00 Book Now

# Catania 26 Oct 2020 - 28 Oct 2020

TBC

• 9m2 Standard Equipped Stand | €3600.00 Book Now

# Rome 10 Nov 2020 - 12 Nov 2020

Fira Roma, Pavilion 10

• 9m2 Standard Equipped Stand | €4025.00 Book Now

# Bari 09 Dec 2020 - 11 Dec 2020

TBC

• 9m2 Standard Equipped Stand | €3600.00 Book Now

# Pisa 03 Feb 2021 - 04 Feb 2021

TBC

• 9m2 Standard Equipped Stand | €3600.00 Book Now

# Venice 09 Mar 2021 - 10 Mar 2021

TBC

• 9m2 Standard Equipped Stand | €3600.00 Book Now

# Milan 17 Mar 2021 - 18 Mar 2021

TBC

• 9m2 Standard Equipped Stand | €4025.00 Book Now

# Palermo 15 Apr 2021 - 16 Apr 2021

TBC

• 9m2 Standard Equipped Stand | €3600.00 Book Now

# **BOOK FULL TOUR**



# **Poland - International Recruitment Tour - Summer**

# **Information**

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### **Visitor numbers:**

# **Krakow TBC**

Primary School1%Undergraduate40%Professional Training1%High School20%Postgraduate3%Careers%Further / Vocational10%Languages20%Other%Foundation / Prep5%

### Lodz TBC

Primary School1%Undergraduate 40%Professional Training 1%High School20%Postgraduate 3%Careers%Further / Vocational 10%Languages20%Other%Foundation / Prep5%

### **Warsaw TBC**

Primary School1%Undergraduate40%Professional Training1%High School20%Postgraduate3%Careers%Further / Vocational10%Languages20%Other%Foundation / Prep5%\*\*

# **Exhibitors**

#### Who should attend

Universities
Summer schools
Professional bodies
Primary schools
Language schools
Hotel management schools
Funding & scholarship providers
Colleges
Business schools
Boarding schools

# **Levels & amp Subjects**

# **Academic Levels**

- Professional training
- Language learning
- Primary education (boarding)
- Secondary education (boarding)
- Further education & vocational
- Foundation (Preparatory)
- Undergraduate (Bachelors)
- Postgraduate (Masters, MBA, LLM, Dip, PhD)

# **Subject Areas**

- Visual & creative arts
- Tourism, leisure & hospitality
- Social science
- Science
- Retailing & marketing
- Mathematics
- Law & LLM

- Languages
- Humanities
- Health & medicine
- Engineering
- Education & teaching
- Economics
- Computer science & IT
- Business, MBA & management
- Architecture, construction, building & surveying
- Accountancy, finance & insurance

# **Prices & Booking**

# Krakow 13 Jun 2020

Park Inn Radisson

• Working Space | €2000.00 Book Now

# **Lodz 14 Jun 2020**

Vienna House Andel's Hotel

• Working Space | €2000.00 Book Now

# **Warsaw 16 Jun 2020**

Radisson Blu Sobieski

• Working Space | €2000.00 Book Now

# **BOOK FULL TOUR**



# Student Recruitment Fairs Norway - Winter

# **Information**

The Student Recruitment Fairs Norway will take place January and February in various cities throughout the country.

#### Reasons to Attend

The Student Recruitment Fairs consist of 9 fairs in central cities in Norway held during January and February every year with close to 100,000 visitors in total.

#### **Market Overview**

Over 20,000 students from Norway choose to study abroad each year. Studying abroad is becoming more and more popular among Norwegian students. Thanks to the State Educational Loan Fund, they can receive the financial support they need to complete parts of or the entire degree abroad. Many students, therefore, take this opportunity to obtain valuable international experience.

Most Norwegians have a high level of English skills and are hardworking and motivated students. Many of them are also eager.

#### **Fair Outline**

Take the opportunity to present and promote directly to your future students your latest educational programs and the benefits and advantages that you offer them. A wide range of both Norwegian and foreign exhibitors participate at the fairs every year. In 2020 400 exhibitors from over 20 different countries were represented. There were almost 100 international exhibitors.

#### **Visitor numbers:**

# Kristianstad 4,055

Primary School%Undergraduate90%Professional Training%High School%Postgraduate%Careers%Further / Vocational10%Languages%Other%Foundation / Prep%

# Sandefjord 6,866

Primary School%Undergraduate90%Professional Training%High School%Postgraduate%Careers%Further / Vocational10%Languages%Other%Foundation / Prep%

# Stavanger 9,165

Primary School%Undergraduate90%Professional Training%High School%Postgraduate%Careers%Further / Vocational10%Languages%Other%Foundation / Prep%

# Bergen 10,099

Primary School%Undergraduate65%Professional Training%High School%Postgraduate25%Careers%Further / Vocational10%Languages%Other%Foundation / Prep%

# **Alesund 4,014**

Primary School%Undergraduate90%Professional Training%High School%Postgraduate%Careers%Further / Vocational10%Languages%Other%Foundation / Prep%

# Trondheim 9,399

Primary School%Undergraduate90%Professional Training%High School%Postgraduate%Careers%Further / Vocational10%Languages%Other%

Foundation / Prep %

# Bodo 3,801

Primary School%Undergraduate90%Professional Training%High School%Postgraduate%Careers%Further / Vocational10%Languages%Other%Foundation / Prep%

# **Tromso 4,215**

Primary School%Undergraduate75%Professional Training%High School%Postgraduate15%Careers%Further / Vocational10%Languages%Other%Foundation / Prep%

# Oslo 15,817

Primary School%Undergraduate65%Professional Training%High School%Postgraduate25%Careers%Further / Vocational10%Languages%Other10%

Foundation / Prep %

# **Exhibitors**

#### Who should attend

**Business schools** 

Colleges

Funding & scholarship providers

Gap year organisations

Government bodies

Hotel management schools

Language schools

Professional bodies

Student service providers

Summer schools

Universities

# **Levels & amp Subjects**

#### **Academic Levels**

- Postgraduate (Masters, MBA, LLM, Dip, PhD)
- Undergraduate (Bachelors)
- Foundation (Preparatory)
- Further education & vocational
- Language learning
- Professional training

#### **Subject Areas**

- Accountancy, finance & insurance
- Architecture, construction, building & surveying
- Business, MBA & management
- Computer science & IT
- Economics
- Education & teaching
- Engineering
- Health & medicine
- Humanities
- Languages
- Law & LLM
- Mathematics

- Retailing & marketing
- Science
- Social science
- Tourism, leisure & hospitality
- Visual & creative arts

# **Prices & Booking**

# Kristianstad 08 Jan 2024

Gimlehallen

- 9m2 Standard Stand with Furniture for 2 pax | €3473.00 Book Now
- 12m2 Standard Stand with Furniture for 2 pax | €3918.00 Book Now

# Sandefjord 11 Jan 2024 - 12 Jan 2024

Sandefjord High School

- 9m2 Standard Stand with Furniture for 2 pax | €3900.00 Book Now
- 12m2 Standard Stand with Furniture for 2 pax | €4371.00 Book Now

# Stavanger 17 Jan 2024 - 18 Jan 2024

Stavanger Forum

- 9m2 Standard Stand with Furniture for 2 pax | €3900.00 Book Now
- 12m2 Standard Stand with Furniture for 2 pax | €4371.00 Book Now

# Bergen 24 Jan 2024 - 25 Jan 2024

Grieghallen

- 9m2 Standard Stand | €2676.00 Book Now
- 9m2 Standard Stand with Furniture for 2 pax | €3900.00 Book Now
- 12m2 Standard Stand with Furniture for 2 pax | €4371.00 Book Now

# Alesund 29 Jan 2024

Fagerlighallen

- 9m2 Standard Stand with Furniture for 2 pax | €3473.00 Book Now
- 12m2 Standard Stand with Furniture for 2 pax | €3918.00 Book Now

# Trondheim 01 Feb 2024 - 02 Feb 2024

Trondheim Spektrum

- 9m2 Standard Stand with Furniture for 2 pax | €3900.00 Book Now
- 12m2 Standard Stand with Furniture for 2 pax | €4371.00 Book Now

# Bodo 05 Feb 2024

# Bankgata flerbrukshall

- 9m2 Standard Stand with Furniture for 2 pax | €3473.00 Book Now
- 12m2 Standard Stand with Furniture for 2 pax | €3918.00 Book Now

# **Tromso 08 Feb 2024**

#### Tromsohallen

- 9m2 Standard Stand with Furniture for 2 pax | €3473.00 Book Now
- 12m2 Standard Stand with Furniture for 2 pax | €3918.00 Book Now

# Oslo 14 Feb 2024 - 15 Feb 2024

# Nova Spektra

- 9m2 Standard Stand with Furniture for 2 pax | €4461.00 Book Now
- 12m2 Standard Stand with Furniture for 2 pax | €5290.00 Book Now

# **BOOK FULL TOUR**